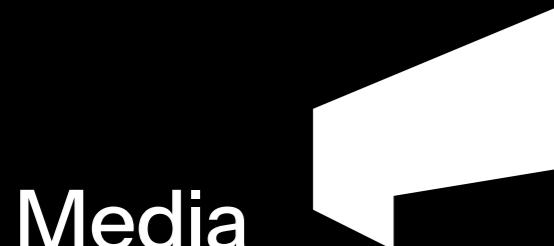


Herzlich
Willkommen

Markus Schröppel

Professor, Doctor of Arts, Diplom Designer;
Visuelle Kommunikation



**Media
University**
of Applied Sciences

ADR

Designwissenschaftliches Arbeiten





Wissens-
transfer

Die ADR Pilgerreise beschreibt den iterativen Prozess der Forschung im Design. Sie teilen ihre Erfahrungen, Erkenntnisse und praktischen Tipps auf einer anspruchsvollen und lohnenden Reise. Das Modul ist als Informationsaustausch mit anderen Studierenden gedacht. Die ADR Pilgerreise wird ein fortlaufendes Projekt.

Value
Through
Design

Methodologie und Methodik

Theorie und Praxis im Dialog:

Entwerfen + Reflexion + Nutzer / Erfahrung kombinieren, so dass Designs bedeutsam und wirksam sind.

Value of Design: Creating Agency Through Data-Driven Insights

Value of Design: Creating Agency Through Data-Driven Insights

Die Brücke zwischen Design und
Wirtschaft/Immobilien

Value of Design





Value of Design: Creating Agency Through Data-Driven Insights

- Das Buch zeigt, dass Design nicht nur ästhetische oder funktionale Qualität hat, sondern wirtschaftlich und wertsteigernd sein kann – z.B. in der Immobilienbewertung. (valueofdesign.mit.edu)
- Es handelt sich darum, dass Merkmale wie Tageslicht, Aussicht, Grünflächen, gestalterische Besonderheiten in Gebäuden oder Quartieren messbare Effekte auf Mietpreise oder Verkaufspreise haben. (valueofdesign.mit.edu)



Dr. Andrea Chegut, Minkoo Kang,
Helena Rong, and Juncheng "Tony" Yang

Value of Design: Creating Agency Through Data-Driven Insights

Für Studierende: Das heißt,
Designentscheidungen sollten nicht nur aus
gestalterischer oder programmatischer Sicht
gedacht werden, sondern auch mit Blick auf
Wirkung, Wert und Nachwirkung.

Fig. 45 Building Design Performance Metrics



Spatial Flexibility

Spatial flexibility, which refers to the ability to reuse a space for more than a single function, has been an enduring inspiration for architects. It has been appreciated as a cost-effective response to the changing needs of the users and resulting from an increasing a building's "legibility." For office spaces, "flexible space" has been used to describe a number of office types used by occupants to increase portfolio flexibility, foster collaboration among different teams, and reduce occupancy costs. Meeting room offices, co-working spaces and incubators are the most prevalent and increasingly well-designed solutions to enhance spatial flexibility.⁴⁴

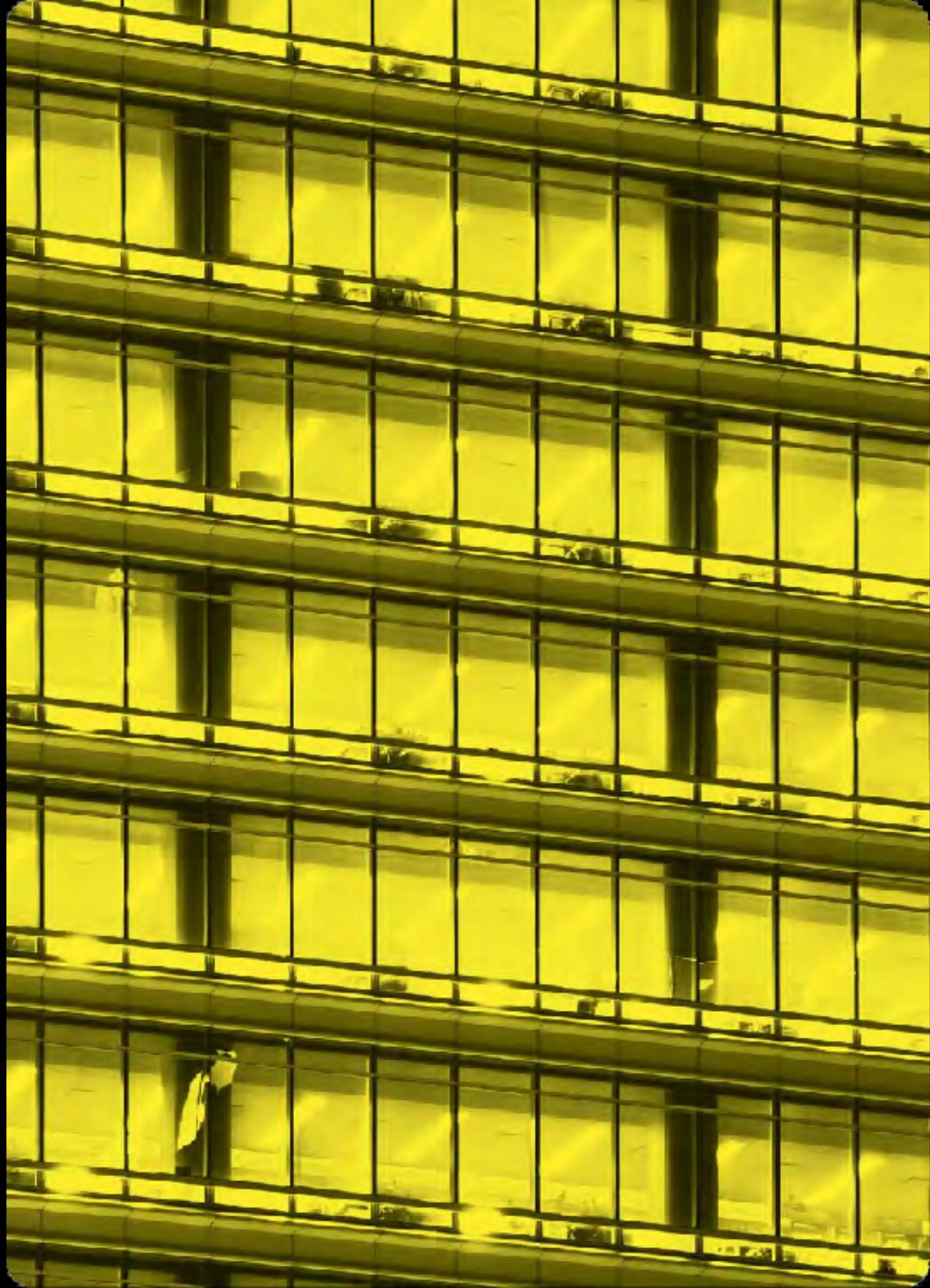
Suggestion for Measurement

- Measure the total surface area of a building which can house more than one programmatic function

44. I. Janae Hargan, "Design Examples & Trends: Building Flexibility," *Building Research & Information* 25, no. 3 (July 1, 2007): 208–17.



Fig. 46 Open Plan Office Interior



Value of Design: Creating Agency Through Data-Driven Insights

Für Studierende: Das heißt, Designentscheidungen sollten nicht nur aus gestalterischer oder programmatischer Sicht gedacht werden, sondern auch mit Blick auf Wirkung, Wert und Nachwirkung. **Es lohnt sich, solche „nicht-offensichtlichen“ Effekte mit zu denken.**

Value of Design Creating Agency Through Data-Driven Insights

Dr. Andrea Chegut, Minkoo Kang,
Helena Rong, and Juncheng "Tony" Yang

Daten, Methoden und Nachweislichkeit

- Die Autor*innen nutzen empirische Forschung, Datenanalyse, Methoden wie Hedonic Regression, computergestützte Auswertung (z.B. Bilddaten, Mobilitätsdaten, NLP) um zu zeigen, wie Design quantitativ bewertet werden kann. (valueofdesign.mit.edu)
- Beispiel: Grünanteile an Straßenfront, Sichtachsen, Tageslichtverhältnisse wurden in Studien als Einflussgrößen auf Immobilienwerte nachgewiesen. (realestateinnovationlab.mit.edu)

Fig. 6: GVI Captures the Visually Perceived Density of Greenery at the Street Level



Note: GVI captures perceived density of greenery at street-level. Top: Street-level images. Bottom: Average greenness produced using high-resolution satellite imagery.

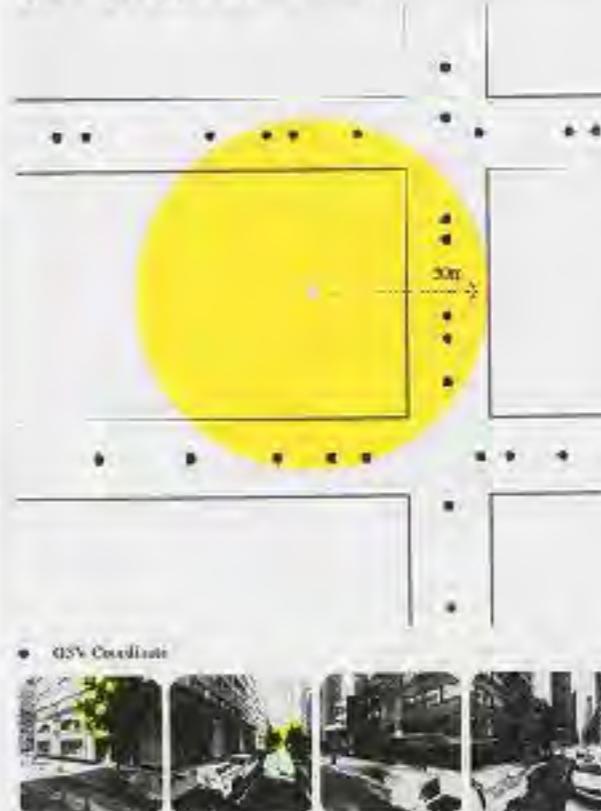
show that visible street greenery and street accessibility indicators across the globe have a positive econometric impact, with a significant positive coefficient for housing prices.²⁴

Using this method, we were able to calculate the GVI for specific buildings in New York. We then paired the GVI data with over 1,400 rental transaction data and over 7,000 sales transaction data, and found that offices located in "low," "medium," and "high" green level locations obtained a 10.2%, 10%, and 9.7% price premium for sales transactions, and a 7.8%, 8.1%, and 5.0% price premium for leasing transactions, respectively, compared to those offices that were spatially correlated with virtually no greenery.²⁵

[24] Yang Liu, Zhou, and Beiliang Ding, "Impact of Street-Vizual Greening on Housing Prices: Evidence from a National Price Microdata Sample Using Image-Based Method," *ESRI International Journal of Geoinformation* 1, no. 3 (March 24, 2013): 30; Yu, Teng et al., "Daily Air Quality and Greenery and Driving Price: Measuring Economic Performance of Human Health Outcomes via New Urban Data," *Sustainability* 11, no. 6 (February 24, 2019); Yu, Teng et al., "Investigation about Impacts of Green Housing Prices in Chinese Megacities: An Analysis Based Over Deep Forest and Deep Learning," *PLoS ONE*, 13, no. May 30, 2018: e0197629.

[25] This group of buildings located in the "high level" area of greenness is 10% higher in average rent.

Fig. 6: GVI Identification Process



Note: GVI identifies image pixels that are inside a 50m radius around buildings. For every image pixel location, there are one or more captured pixels which we will consider the greenness value. A mean weighted 2000 times we calculated the average percentage of green areas from captured pixels and images obtained from 2018 NYC Building in New York City. Available: <https://doi.org/10.5281/zenodo.4051623>

patrons of the new building typology and single buildings achieving increased significance in terms of their physical and investment value, it opened new opportunities for real estate developers as well as architects to see greater impact shaping the city.

The subsequent text offers an overview of Manhattan's real estate market, tracing its evolution from the inception of skyscraper construction in the late 19th century. It unfolds through narratives centered around the development of select prominent buildings. These structures played a significant role in shaping the operational landscape of real estate development and have also been instrumental in molding the evolving values attributed to the collaborative designs crafted by developers and architects.

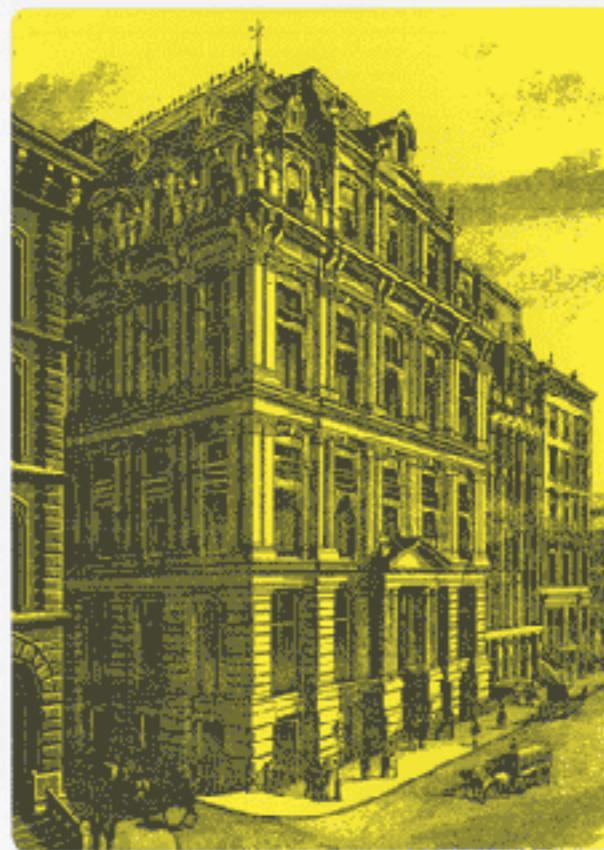
The Equitable Life Assurance Building (1870)

Between 1870 and 1913, Manhattan's skyline drastically transformed from a city defined by four to five-story buildings to a metropolis of 40-story skyscrapers.³⁰ The burgeoning life insurance industry fueled the rapid growth of office towers. During the first half of the 19th century, insurance companies were often temporary and operated from simple storefronts.³¹ It was only in the late 1800s that large, stable insurance companies emerged, and they embraced the new skyscraper typology, which could showcase their significance as well as convey reliability and safety to the public.³²⁻³⁴

The Equitable Life Assurance Building is considered the catalyst of such a trend. The building was located at 120 Broadway, rising seven stories above ground, with a height of approximately 140 feet. It was an immediate financial success upon completion. Thousands of people visited daily to experience the world's first passenger elevator. The basement and first floor were occupied by banks. The 50 office units on the fourth, fifth, and sixth floors were exclusively occupied by lawyers. The top floor's rent was twice the amount of the other floors. Architect George B. Post, who consulted on the building's design, became the first tenant of the premium space, which had an unobstructed panoramic view of the city. The ingenious financial engineering of renting out the building allowed the Equitable Life Assurance Society, both the owner and developer, to occupy the entire second and third floor rent-free. In the

30 Sam Bradford Landis and Carl W. Condit, *Rise of the New York Skyscraper 1885-1910* (New Haven: Yale University Press, 1999).

31 Severini, *The Architecture of Finance*, 13-16.



**The Equitable Life Assurance Building,
Arthur Gilman and Edward H. Kendall,
1870, New York**

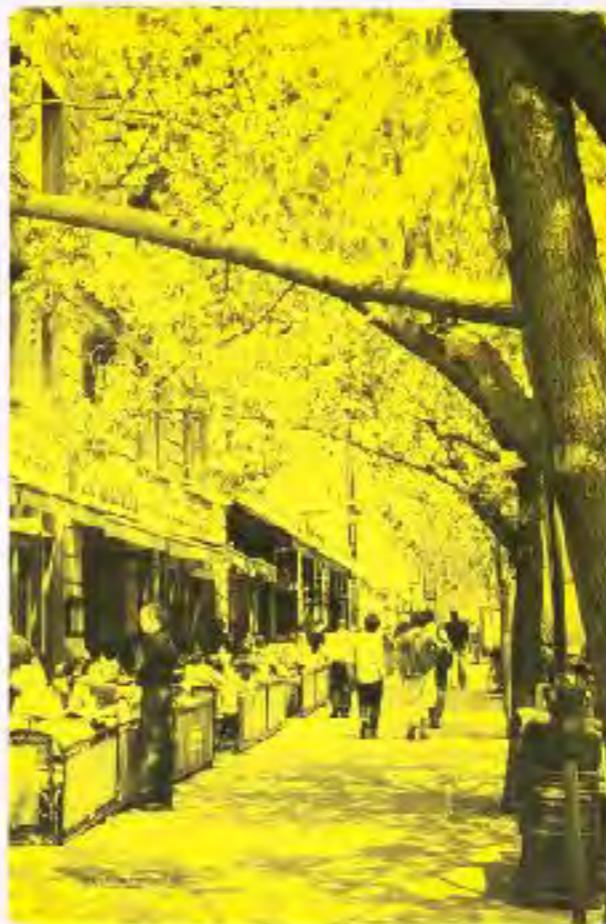
Sidewalks

In the urban environment, the street is a physical site of both participation and exclusion, and space for building trust and inclusion. While, according to Jane Jacobs, "... must not only defend [ourselves] against predatory strangers, they must also protect [ourselves] from any peaceful and well-meaning strangers who use them, ensuring their safety so as they pass through." 10 In particular, sidewalks are gaining traction in the present discussion of building healthy and walkable cities as a fundamental element of transportation infrastructure tied to more regular mobility topics such as non-vehicles in public space.¹¹ Local governments are at work on "sidewalks that build," from "many little sidewalk districts" which together with sidewalk safety, enable to "foster segregation and racial discrimination."¹² More recently research from the AARP further emphasizes the effects of sidewalks, and with well-maintained sidewalks and higher walkability, including crime reduction through increased pedestrian activity, encouragement of physical activity, which brings benefits to health, support for local businesses or economic centers, and higher housing prices reflecting the growing preference for walkable communities.¹³ At the same time, measuring walkability was no task left to the design and planning community. During the COVID-19 pandemic, Eric Blau, New York-based designer technician at Studio Blau, has developed an interactive map that shows the widths of all the sidewalks in New York City to evaluate which areas of the city provide paths wide enough for safe social distancing practices.¹⁴ The resulting visualization unveils a highly uneven landscape of sidewalks across New York's five boroughs. Although New York is considered to be one of the most walkable cities in the world, its sidewalks are generally very narrow, especially in less-wealthy parts of Lower Manhattan. During the pandemic, sidewalks are being widened within existing walls to accommodate outdoor dining spaces, temporary food distribution hubs, and which became a crucial contribution to the economic survival of the restaurant industry. The design of sidewalks in post-pandemic urban design will become especially important to building healthier, more equitable, and more sustainable cities.¹⁵

Sigmatismus Metamorphose

- Calculate the width of sidewalks in front of each building using existing Open Street Map (OSM) data or a combination of field surveys.

41. Burt Lester, "Liberation and Law," 1990, 20(1) *Journal of Law, Culture, and History*, 179-198.
42. Michael Coglianese and William E. Marshall, "An Evaluation of National Anti-Harassment Legislation: Policy and Practice," 1998, 16(2) *International Conference on Technology and Development*, 2003, August 6, 7-18.
43. Asmaa' Al-Sabah and Ghada Al-Sabah, "Women's Rights in Jordan," 2002.
44. *AMAL: The Arab Movement for Women's Rights*, www.amal.org.
45. *AMAL: The Arab Movement for Women's Rights*, www.amal.org, December 20, 2002.
46. PRELIMINARY ANALYSIS, *Urgent Appeals*, *Salemah Suleimani STC*, UN High Rep., 2001, www.unhcr.org/39530365.html.



Broadway Sidewalk, New York

Daten, Methoden und Nachweislichkeit

Wenn ihr Design-Thesen aufstellt, kann es hilfreich sein, Daten- und Bewertungsmethodiken mitzudenken:



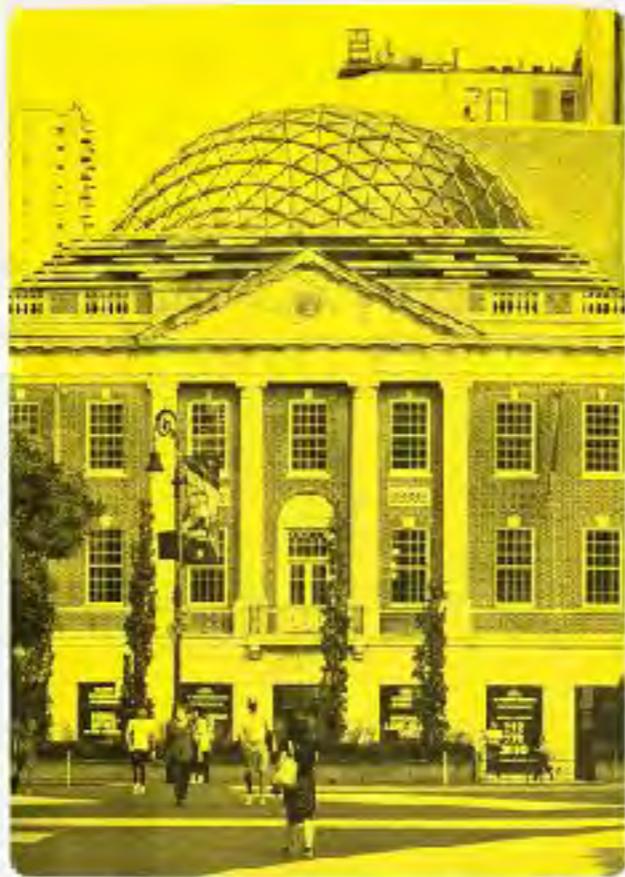
Daten, Methoden und Nachweislichkeit

Wenn ihr Design-Thesen aufstellt, kann es hilfreich sein, Daten- und Bewertungsmethodiken mitzudenken:

Wie könnte ich eine Gestaltungslösung messen, evaluieren oder argumentativ absichern? Das stärkt Ihre Projekte gegenüber rein subjektiven Bewertungen.

Designqualität als strategische Ressource

- Das Buch argumentiert, dass Design nicht nur optional oder „nice to have“ ist, sondern eine strategische Ressource – etwa zur Differenzierung auf dem Markt, zur Markenbildung von Immobilien, zur nachhaltigen Stadtentwicklung. (ACC Art Books UK)
- Außerdem wird betont, dass Designentscheidungen Wirkung auf soziale, ökologische und stadtstrukturelle Aspekte haben – also nicht nur auf den finanziellen Wert. (valueofdesign.mit.edu)



Tammany Hall, Thompson, Holmes & Converse and Charles B. Meyers, 1929
New York

Fig. 47

Adaptive Reuse Buildings

Relying too spot of flexibility is a right of reuse. Since it is unlikely that building will retain the same function throughout time, adaptive reuse becomes a necessary transformative process that allows for economical reusing of old structures for new uses. Originally developed as a way of preserving historic buildings from demolition, adaptive reuse has successfully transformed many industrial structures into offices or residential buildings, while allowing them to retain their historical value. This process supports a circular economy that presents solutions to both a changing obsolescence and the housing market shortage. It provides a valuable declining neighborhood and bringing environmental advantages that benefit surrounding communities beyond the building itself.

Suggestion for Measurement

Measure how many prior uses that a building had.
Create a timeline variable to check when a building has had a prior use.

Designqualität als strategische Ressource

Beim Entwerfen kann man explizit überlegen, welche strategischen Effekte das Design haben soll (z.B. höhere Mietbereitschaft, bessere Nutzerzufriedenheit, nachhaltigere Nutzung) und wie sich diese in Konzept, Form, Materialwahl widerspiegeln.

Kontextualität und Messbarkeit

- Ein wichtiges Learning: Design wirkt nicht losgelöst – es ist stark kontextabhängig (Gebäudeform, Umgebung, Markt, Nutzerstruktur). Die Autor*innen betonen, dass kein „einfaches Rezept“ existiert – Variation und Kontext zählen. (MIT Nachrichten)
- Gleichzeitig zeigen sie Wege auf, wie auch qualitativere Merkmale (z.B. Grün, Aussicht, Form-Variation) in Messgrößen überführt werden können. (MDPI)

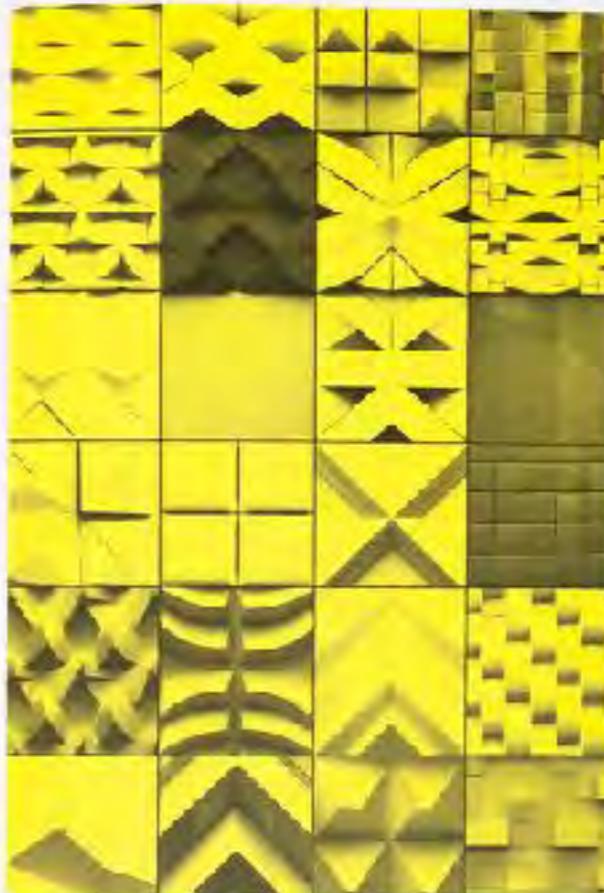
Materiellity

A building's materials—both exterior and interior—immediately impact how the building is experienced and perceived. Much attention has been paid in the past to the ties between materiality and different physical, social, and cultural transformations.³¹ Over the last decade, a surge in design materiality research has emerged to study the impact of innovative material application on building design and construction, and possibilities for new forms of sustainability. And more recently, the use of image recognition technology has led to experiments of studying building materiality through computational first analysis to assess the visual complexity of a building's exterior appearance.³² However, this method assesses materiality within the building's overall appearance, which includes geometric information and ornamentation rather than studying it in isolation, thus the impacts of specific materials in social and economic terms remain underexplored.

Suggestion for Measurement:

Identify the primary materials used for a building's facade. Large-scale calculations on exterior materials could be performed using state-of-the-art computer vision techniques to analyze street view images.

31. Kavita Lee, "Architectural Materials: A Critical Building Product Material," *Architectural Record*, November 2010, and Leanne, "Journal of Anthropological Archaeology" 32, no. 4 (December 1, 2013): 346–56.
32. Nader T. Odeh and Lajla Isha, "Assessing Façade Visual Materiality in Smart Cities: A Deep Image Analysis Using Generative Adversarial Networks," *Smart Sensing and Sensing* 1, no. 1 (October 2018): 7–22.



Building Textures Generated by
Midjourney

Kontextualität und Messbarkeit

Das heißt, wenn Sie ein Designprojekt angehen, lohnt es sich, den Kontext genau zu analysieren (Ort, Markt, Nutzung, Nutzergruppen) und im Konzept festzulegen, wie Designmerkmale messbar oder evaluierbar gemacht werden könnte.

Partizipative Wirkung und Rolle der Designakteure

- Ein weiterer Aspekt: Design kann „Agency“ schaffen – nicht nur für Investoren, sondern auch für Gemeinschaften, Nutzer*innen, Stadtentwicklungspolitik. Das heißt: Designentscheidungen beeinflussen, wie Städte funktionieren, wer teilhat, wie Räume erlebt werden. (MIT Nachrichten)



Fig. 40 The Ford Foundation. Kevin Roche John Dinkeloo and Associates, 1967, New York

Atrium

An "atrium" is defined as a large enclosed open space that usually connects the building to its outside environment. It was first used in the Roman temple for a large central space open to the sky that housed a small祭坛 space, a four-cornered area or a shallow semi-public area. In the 20th century, evolutionary changes in architectural construction technology enabled longer spans without columns. It became economical to span spaces with the use of large iron beams and arches, which allowed for the wide adoption of large open spaces inside the increasingly blind or enclosed architecture. Atriums can be found either on the ground level to connect the lobby of the building with the public realm outside or at higher levels of dormers with large openings featuring jardines or loggias.¹ An atrium may be located on many floors. A well-designed atrium maximizes natural and artificial energy of sunlight and increases natural light into the building. Prior studies show that commercial buildings featuring atriums generate significantly higher rents per floor due to a combination of three factors:²

Strategic for Measurement

- Create a strategy to isolate each Atrium building from others
- Measure the relative size of the atrium by calculating the ratio of volume of the surrounding volume of the entire building.

1. M. T. Hwang and W. S. Choi, "A Review on Traditional Atriums," *Journal of Asian Studies*, Vol. 16, No. 1, 2006, 28–39.

2. H. G. K. Alavi, "A Review on Commercial Properties," *Journal of Real Estate Portfolio*, Vol. 11, No. 1, 2006, 1–11.

Partizipative Wirkung und Rolle der Designakteure

Sie können Ihr Designverständnis erweitern – nicht nur als „Formgeber“, sondern als Gestalter von Wirkung, Beteiligung und Wertschöpfung. Ihre Entwürfe können Argumente sein für Partizipation, Nachhaltigkeit, Inklusion.

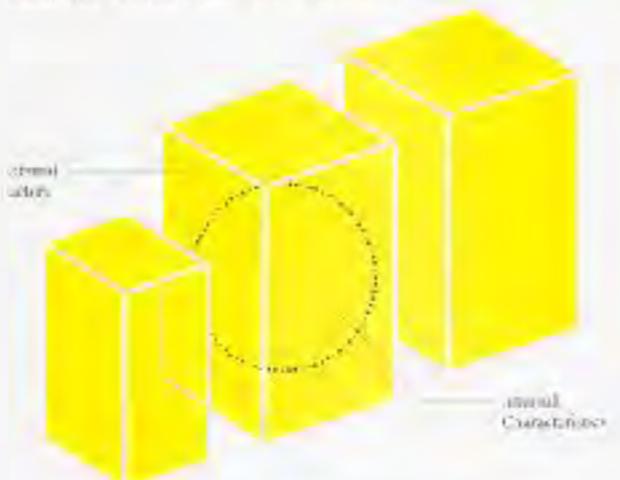
Impulse für Ihre Masterarbeit

- Wenn Sie eine Masterarbeit schreiben: Nutzen Sie das Buch als theoretische/ methodische Fundierung, wie man Designwirkungen messen kann. Beispielsweise könnte eure Forschung untersuchen, welchen Einfluss bestimmte architektonische Merkmale in eurem Untersuchungsgebiet haben (Wohngebäude, Büro, öffentlicher Raum).
- Überlegen Sie früh im Prozess: Welche Designparameter möchte ich gezielt setzen (z.B. Tageslicht, Sichtbeziehungen, Grünbezug)? Wie könnte ich im Konzept darstellen, dass diese Parameter Wirkung haben (z.B. Nutzungsqualität, Mietwert, Nachhaltigkeit)?
- In der Kommunikation: Ihr können Sie Ihre Entwurfsentscheidungen stärker argumentieren mit Blick auf Wert und Wirkung – nicht nur mit ästhetischen oder funktionalen Argumenten, sondern mit Daten-, Bewertungs- und Wirkungsperspektive. Das erhöht die Professionalität eurer Präsentation.

ip.12 Hedonic Regression Model

$$\log P = \alpha + \beta X_i + \delta G_i + \varepsilon_i$$

Vision View - External Factors & Internal Characteristics



City View means a building's surroundings that limit its visibility to humans or other animals. External factors often have open access to the city's urban fabric, while internal factors are more limited by the building's design. In Hedonic Price Method, an external factor that affects house prices is the distance from the center of the city.

external factors
internal characteristics
city view

to the community of architects, urban designers, and planners, performing the activities of generating quantitative data to support design decisions. In this endeavor, this book aims to contribute.

What Is Data?

When we use the term "data," we bring it to the field of statistics, or the use of information, or the metric. It is more technical to say that data is a set of values of qualitative or quantitative variables about one or more persons or objects, while a datum is a single value of a single variable.¹ Data is commonly collected in scientific domains as observations for comparison, and it is often also a representation of the human experience. Moreover, it is a systematic collection of experiences that can be organized for analysis, to help inform creation and decision making.

Data has an unfortunate reputation for being something quantifiable and abstract. If it is a representative set of information, then we can signal that an event has occurred. The existence of events or information, in fact, is binary terms, can be recorded in a database as one, and the absence of information or events is recorded as zero. Mathematically, the weight of the one term carries a greater significance than a plural a term that has zero binary counts, and very simply, when there is a zero, it does not count. When we start to aggregate the ones and zeros, we can then calculate the relative occurrences of people, places, and things, suggesting. However, statistical occurrences and data itself do not always work right at this level. The data-generating process produces data that is able to capture events and experiences temporally, spatially, and visually, and without bias. If this way, data represents social human, emotional, mental, physical, circumstantial, and discursive experiences. It is our collective story—what is common and what is individual unique about all of us—and data scientists spend a lot of time listening and observing what the data has to tell us.

In this endeavor toward understanding the data-generating process, data can mitigate and expose bias. When we use models and systems, we must never forget the data that can be spurious bias, or hide it from visual stakeholders. As data scientists, we have an ethical and technical responsibility to remove bias from models to improve the understanding of results and their impact on stakeholders.

¹ https://en.wikipedia.org/wiki/Data_(disambiguation)

Non-Rectilinearity and Non-Orthogonality

"There are 358 other angles. Why? And this is just one of this single, solitary one!"
— Daniel Libeskind, 2005⁴

Why are buildings rectangular and orthogonal? Such a simple yet fundamental question is rarely asked. Planning and architecture scholar Philip Steinman attributes the *sheer popularity* of the rectilinear form to “the resource flexibility of dimensioning allowed by rectangles in packing.” From an architectural perspective, when we see a building with stacked or piled rectangular shapes it evokes the character of repetitive, systematic regularity, often masking the maximum functionality and flexibility for future occupants. For most buildings, an exception to the rule of rectification is the outer edge of the building which tends to have unique exterior scales that give off an impression of free-standing while the rooms located inside in the core remain orthogonal and regular in plan. Even Frank Gehry's renowned Guggenheim Museum in Bilbao allows said logic.⁵

Suggested Measurement

- Consider using variables to check whether a building's footprint features one or more non-90-degree angles.
- Measure the degree of non-orthogonality by calculating the sum of the angles of the building footprint.

⁴ E-mail Ediebeldi Rovelli, Joseph Schmidauer's Lawyer, from Ediebeldi Rovelli, email 2005 (2005).
⁵ Philip Steinman, “Why Are Buildings Rectangular? Aug. 2005, <http://www.jstor.org/stable/10.1086/510102>.

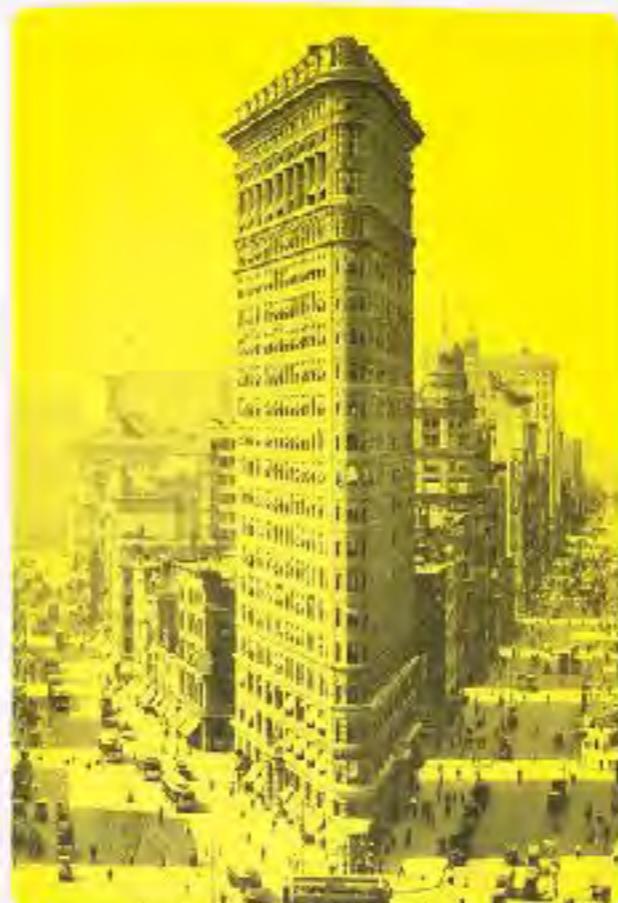


Fig. 28
The Flatiron Building, Daniel Burnham and Frederick P. Dinkelberg, 1902, New York

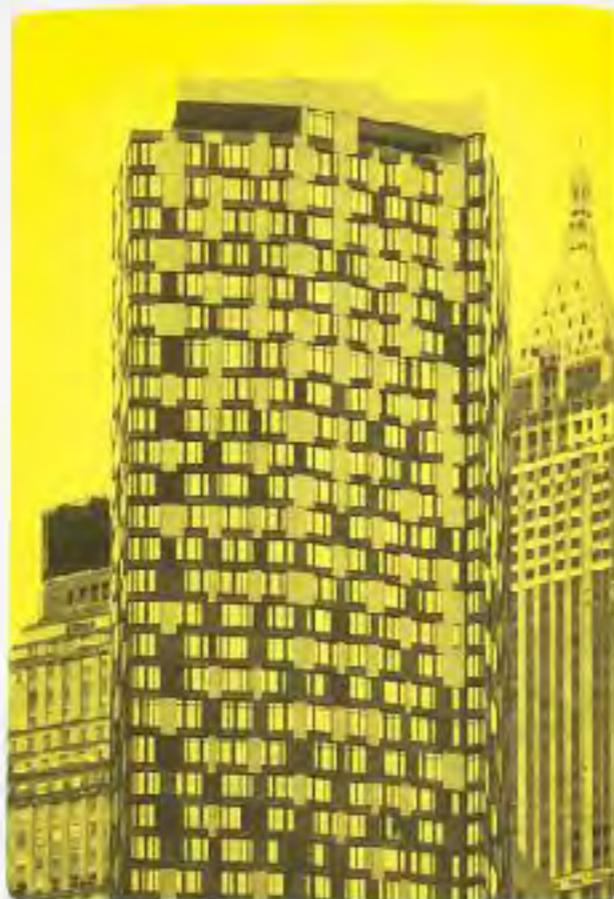


Fig. 11
William Beaver House, Irao & McKown,
2008, New York

Color

For humans, color is a sensory perception that influences both our psychological and physiological experiences.¹¹ The use of color in architecture does not only have aesthetic significance, but symbolic and emotional effects.¹² Architects are tasked with understanding the importance of color and designing for the appropriate visual stimulus in health care environments, hospital rooms, medical facilities, office buildings, and educational facilities where certain functions may call for different visual treatments and psychological effects.¹³⁻¹⁶

Suggestions for Measurement

- Create a dynamic variable to check whether a building's facade uses colors which don't transmit actual materials.
- Identify building facades through computer vision algorithms and calculate RGB value ranges of primary building facade colors.

11. Donald N. Wilber, "The Role of Color in Architecture," *Architectural Record*, Vol. 100, No. 1, January 1, 1942, 17-22.

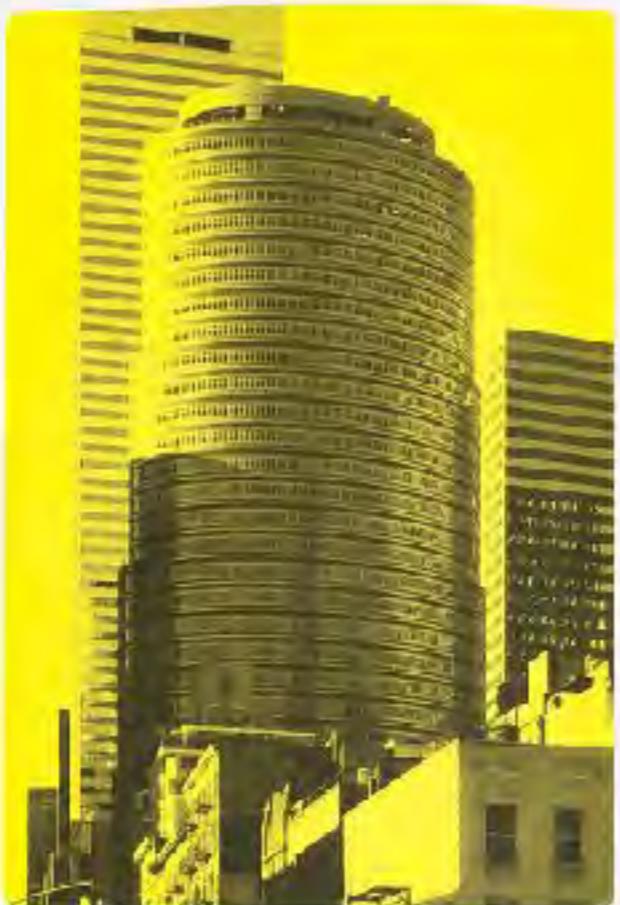


Fig. 36 Lipstick Building, John Burgee and Philip Johnson, 1986, New York

Curvature

While most buildings follow a rectangular footprint, or in some cases a triangular footprint due to the urban layout, many incorporate curvilinearity in the overall design, especially in prestigious and designed by famous architects that intends to create fluid and organic "interaction between surrounding landscapes and nature." According to Pithagoras, curvature's physical characteristics directly impact its aesthetics, where beauty can be measured mathematically by calculating the geometric proportions and ratios related to ancient architectural elements.²⁶ For instance, the golden ratio is seen today proven to be another early pleasing, inspiring many 20th century artists and architects to use its proportion in artworks.

In more other adjacent design fields, from industrial design to urban design, curved forms have been considered as "more harmonious, relaxing, or pleasant—and more in resonance with nature than straight or broken lines."²⁷ Studies showing how humans feel slightly more positively than that people prefer curved-edged objects for their sense of pleasantness and harmony, suggesting curvature has it the built environment design decisions with a strong impact on people's preferences and choices in consumer and social contexts. In architecture, the emergence of digital architecture allows that free-flowing form is more compatible with the human body.²⁸ Its popularity is increasingly enabled by advances in computer-aided design (CAD) and CMC construction techniques, by fully allowing architects to easily incorporate such parametric modeling of curvilinear forms and to follow structural, aesthetic, and biological principles and computational forms. In contrast to the filigree purposed by modernism, which lacks spatial sense in human terms, building the three formal qualities will now and forever link to be simultaneously and psychosocially pleasant and more comfortable.²⁹

Suggestions for Measurement

Create a diagram or take a photo of the building's plan, section, or elevation to measure curvilinearity.
Measure the amount of curve linearity (curvilinear concavity).

26. Connor Murphy, "How the Golden Ratio and the Fibonacci Sequence Have Influenced the Built Environment," *The New York Times*, 10 May 2017.
27. Givens, *Designing the Built Environment*, 100–101; see also, "Curved Glass," Alberta as Exceptional, www.alberta.ca/canadian-museum-of-architecture.aspx (2016).
28. Dina Tomicic, *New Organic Architecture: The Shifting Wind* (Berkeley, California: Press 2011).
29. Christopher Alexander, *Notes on the Synthesis of Form* (Cambridge, Massachusetts: MIT Press, 1965); see also Page 107, "Spiral Architectures," *Architectural Design: Creating Curves and Roots* (London: Architectural Press, 1999).

Balconies

Balconies are platforms projecting from the outside of buildings or located by railings or walls that provide access to the exterior from the interior of a building. A balcony provides an extension of the private space to the outside, as spaces above the ground. An origami-like look in circa 1980s interiorism and interior architecture that served as balance, safety, and enjoyment of the public walks below.¹⁰ Its wide applicability makes it a popular feature used on buildings worldwide, with evolving styles that reflect changes in construction technology and building materials, structural design and aesthetic preference. In contemporary architecture, balconies present unique design opportunities. The recent integral part of signature facade design, the many real estate products, unique balcony designs are marketed as valuable amenity that enhances a property's overall value, especially for residential properties in dense urban developments.¹¹ In Hong Kong, its price premium is influenced by balconies for residential properties can be as high as 4%.¹² Given the high-density development and increasing vertical construction in Hong Kong, this result may not be surprising since there is often lacking connection to outdoor public spaces on the ground level, which gives higher values to private outdoor spaces. Another known benefit of balconies is noise screening and noise reduction; absorption for noise is dependent on the porosity of the floor pane of the balcony.¹³

Supervision or Measurement

Create a dummy variable to check whether building features balconies.
Measure the relative size of the balconies by calculating the ratio of total surface area of balconies to the total surface area of the building.

10. Kim Brodrick et al., *Elements of Apartment Life* (1980), 231-11.
11. Kwong Wang Chiu, See Kit Wong, and Yiu Yiu, "The Value of an Apartment with Balcony in Hong Kong," *Social Science & Business Review* 1, 2006.
12. Nada Mardini Bouakkaz-Deng-Ka, "Is Balcony Value a Function of Classification? An empirical study of the Hong Kong Residential Property Market," *Journal of Real Estate Portfolio* 10, 2005, 23-37.
13. Shau-Kung Tse, "Noise Control in Residential Balconies: a Building Research," *Journal of the Acoustical Society of America* 81, 96, October 1987, 712-21.



100 United Nations Plaza, Deust Architects, 1987, New York

NDR

Hallo
NIEDERSACHSEN

Research
for
Designers

RESEARCH FOR DESIGNERS

A Guide to Methods and Practice

**GJOKO
MURATOVSKI**



Research for Designers: A Guide to Methods and Practice

von Gjoko Muratovski

Forschung im Designkontext

- Muratovski argumentiert, dass Designer heute nicht mehr nur „Produkte gestalten“, sondern Problemräume erforschen, Strategien entwickeln und Stakeholder-Kontexte verstehen müssen.

Forschung im Designkontext

- Der Fokus liegt auf „Research for Designers“ (Forschung für das Design) und „Research by Designers“ (Forschung durch das Design) – also Design-Forschung, die nicht nur wissenschaftliche Erkenntnisse generiert, sondern direkt in die Praxis wirkt. (DRS)

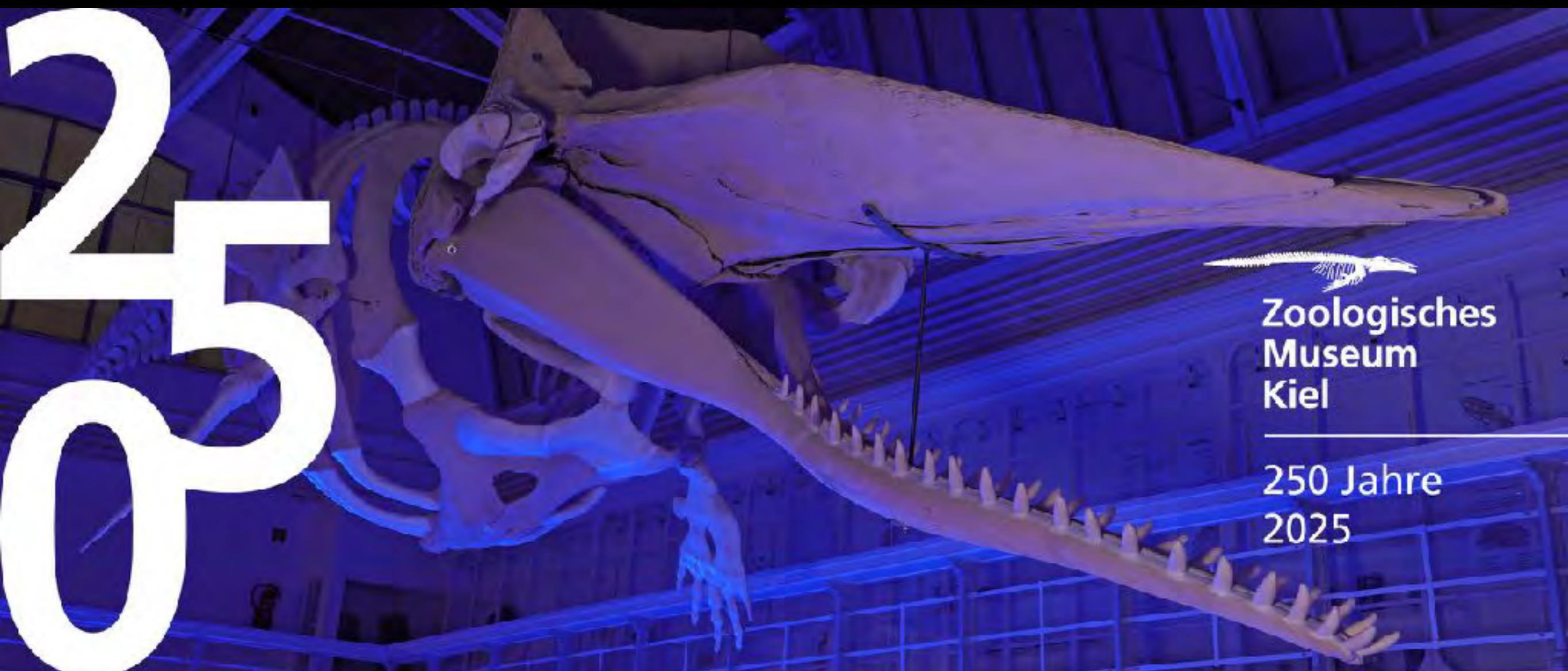
Forschung im Designkontext

- Muratovski hebt hervor, dass Designforschung interdisziplinär, kontextsensitiv und evidenzbasiert sein muss – also Daten, Nutzer:innen, Systeme und Praxis mitdenken. (DRS)

Bsp.:

Zoologisches
Museum Kiel

250



Zoologisches
Museum
Kiel

250 Jahre
2025

Methodologie & Forschungsprozess

Problemidentifikation →

Literatur / Kontext →

Methodenauswahl →

Datenerhebung →

Analyse →

Kommunikation der Ergebnisse.

Sensing the Ocean

A Collaboration between Art, Design and Science

Hrsg.

Tom Duschner
Stephan Sachs
Manfred Schulz

Methodologie & Forschungsprozess

Qualitative Methoden (z. B. Ethnographie, Interviews, Beobachtung) als auch

Quantitative Methoden (z. B. Umfragen, Messdaten) sowie visuelle und bildliche Methoden („visual research“) speziell im Designkontext.



Methodologie & Forschungsprozess

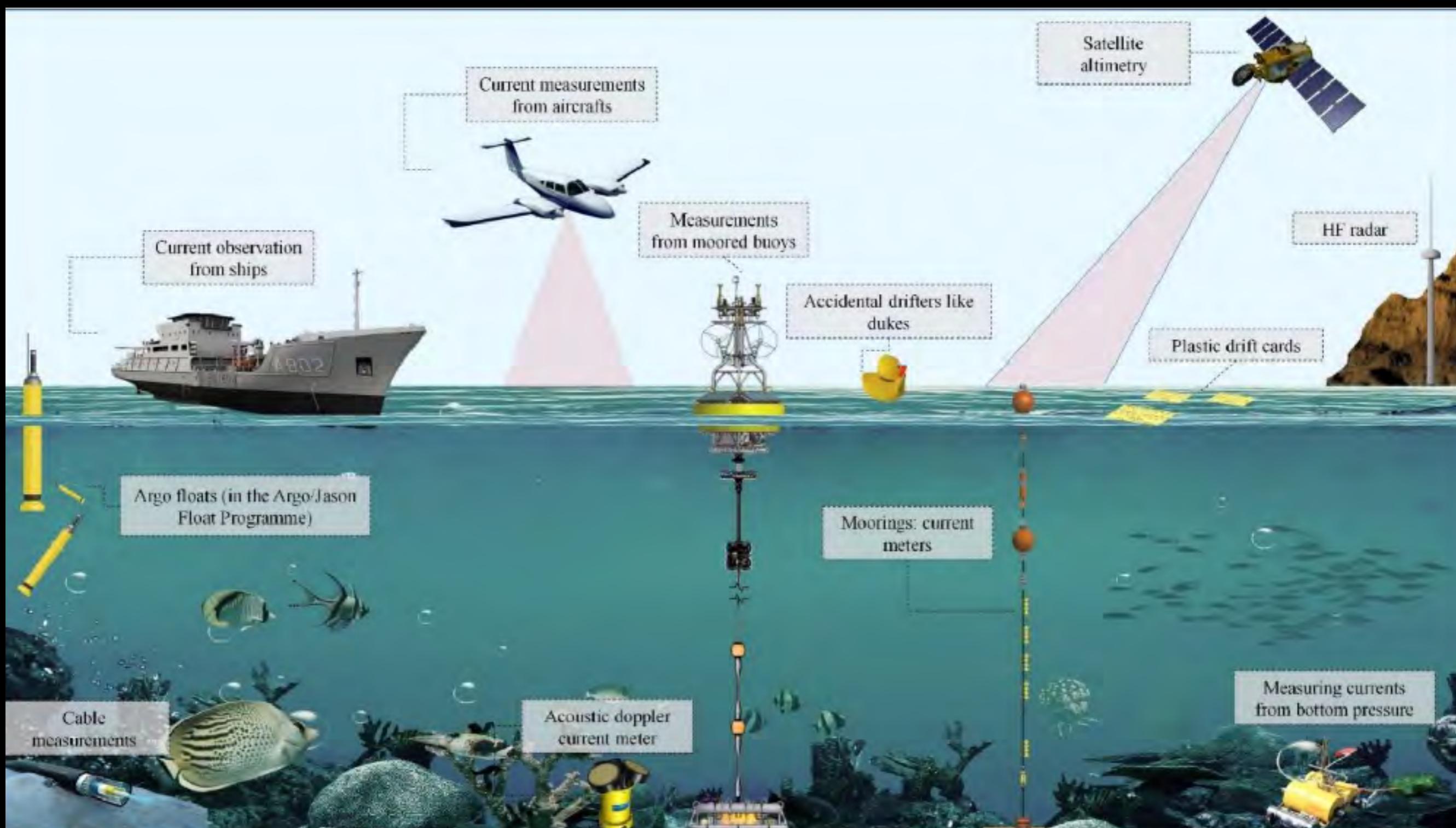
Auch angewandte Forschung („applied research“) und deren Übersetzung in Designpraxis – also wie Forschungsergebnisse in Designs, Services, Produkten umgesetzt werden können.



Bsp.:

Den Ozean

verstehen heißt die
Zukunft gestalten



Theoretische Reflexion und Wert von Designforschung

Muratovski diskutiert, dass Designforschung nicht nur Erkenntnis generiert, sondern Wert schafft – für Nutzer:innen, Organisationen und Gesellschaft.

Forschung
konzentriert sich auf
die folgende
Forschungsfelder

Bsp.:

Research Program

Changing Earth –

Sustaining our

Future



Bsp.:

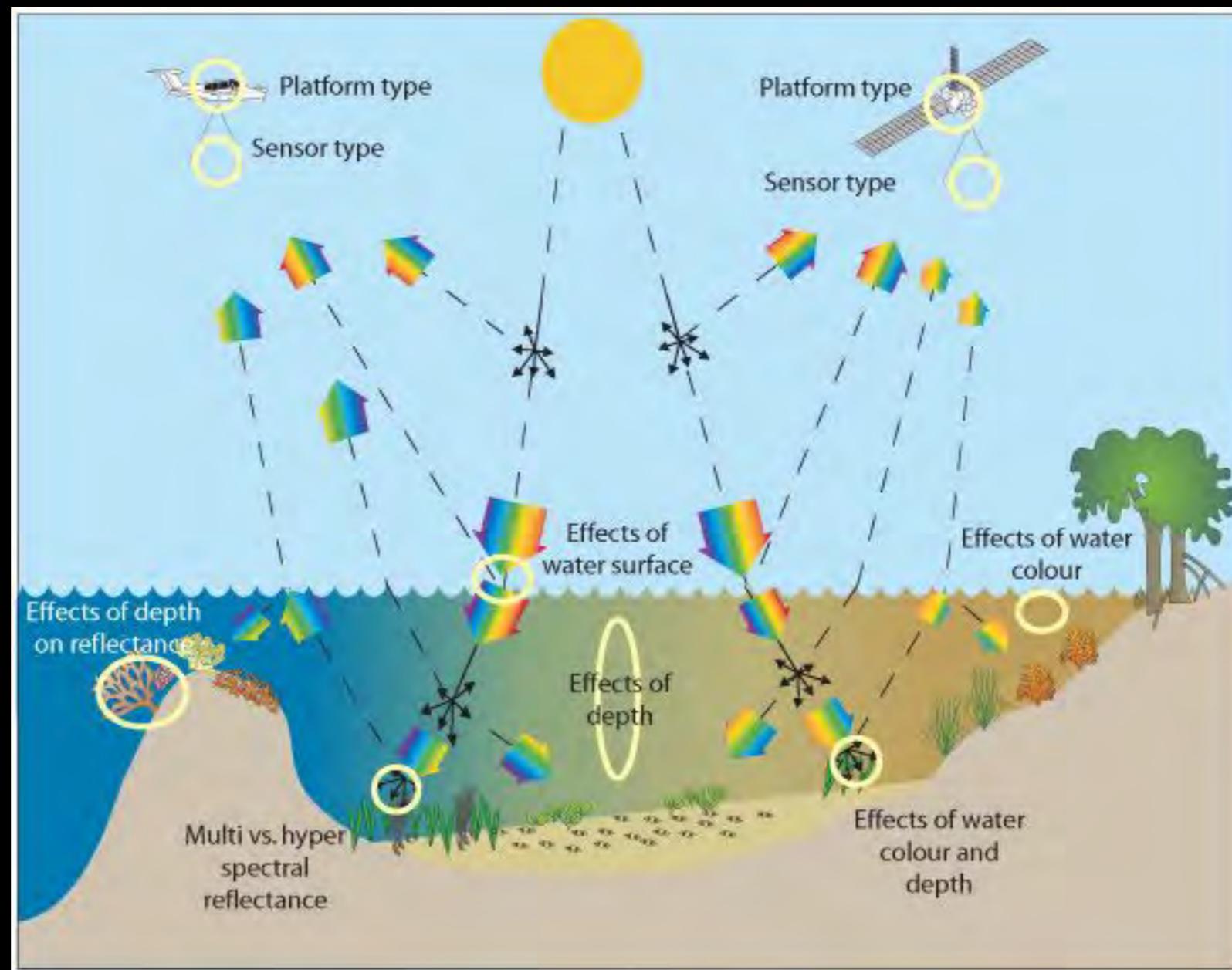
GEOMAR beteiligt sich
am Ozeanpavillon und
unterzeichnet die
Ozeanerklärung von
Belém (BR).



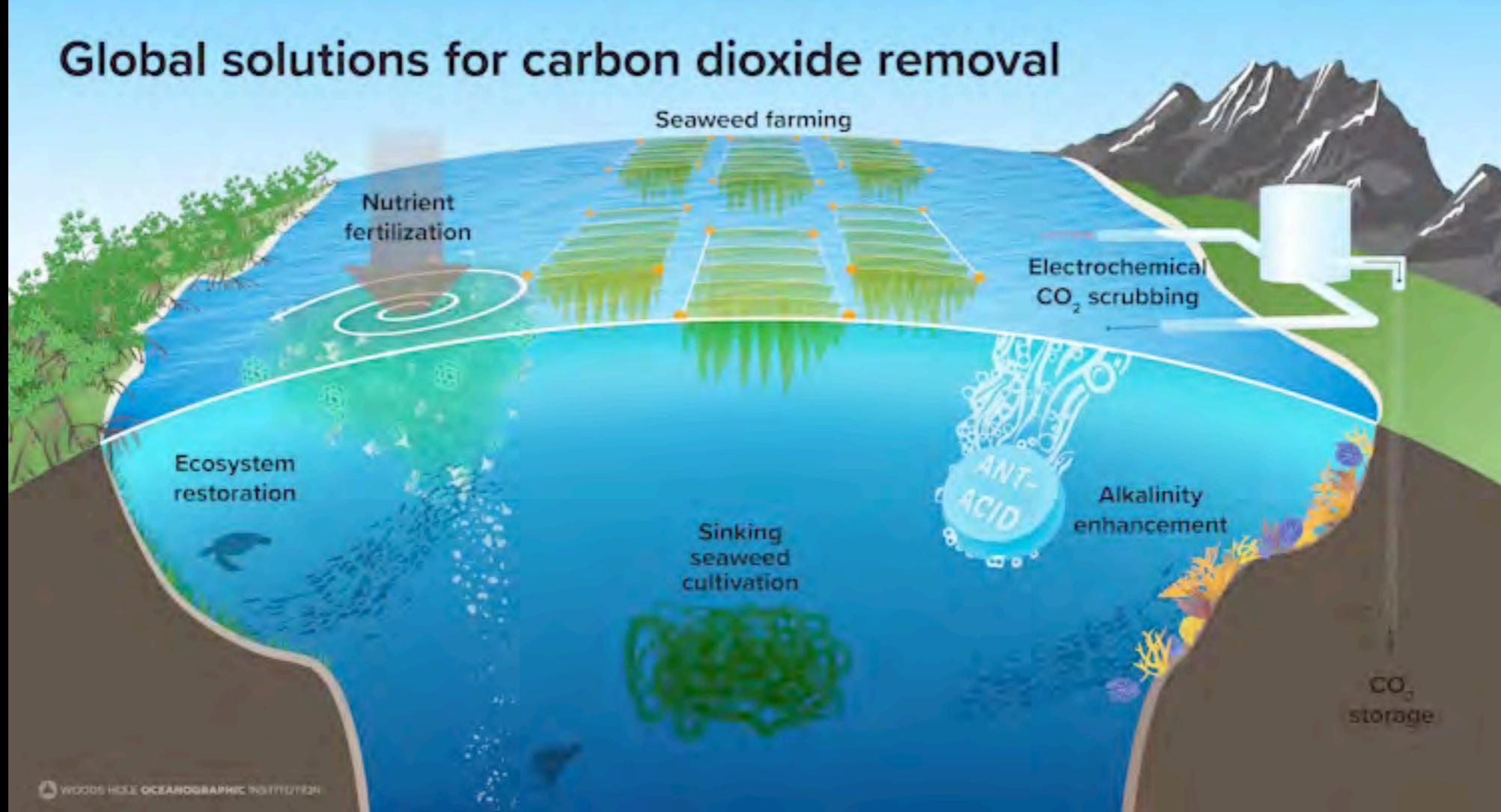
For our blue planet

Hintergrund

Vom 10. bis 21. November 2025 treffen sich Vertreter der internationalen Gemeinschaft in Belém im Norden Brasiliens zur 30. UN-Klimakonferenz (COP30) – an dem Ort, wo der Amazonas-Regenwald auf den Ozean trifft. Gemeinsam mit internationalen Partnerinstitutionen wird das GEOMAR Helmholtz-Zentrum für Ozeanforschung Kiel erneut im Ozeanpavillon vertreten sein.



Global solutions for carbon dioxide removal

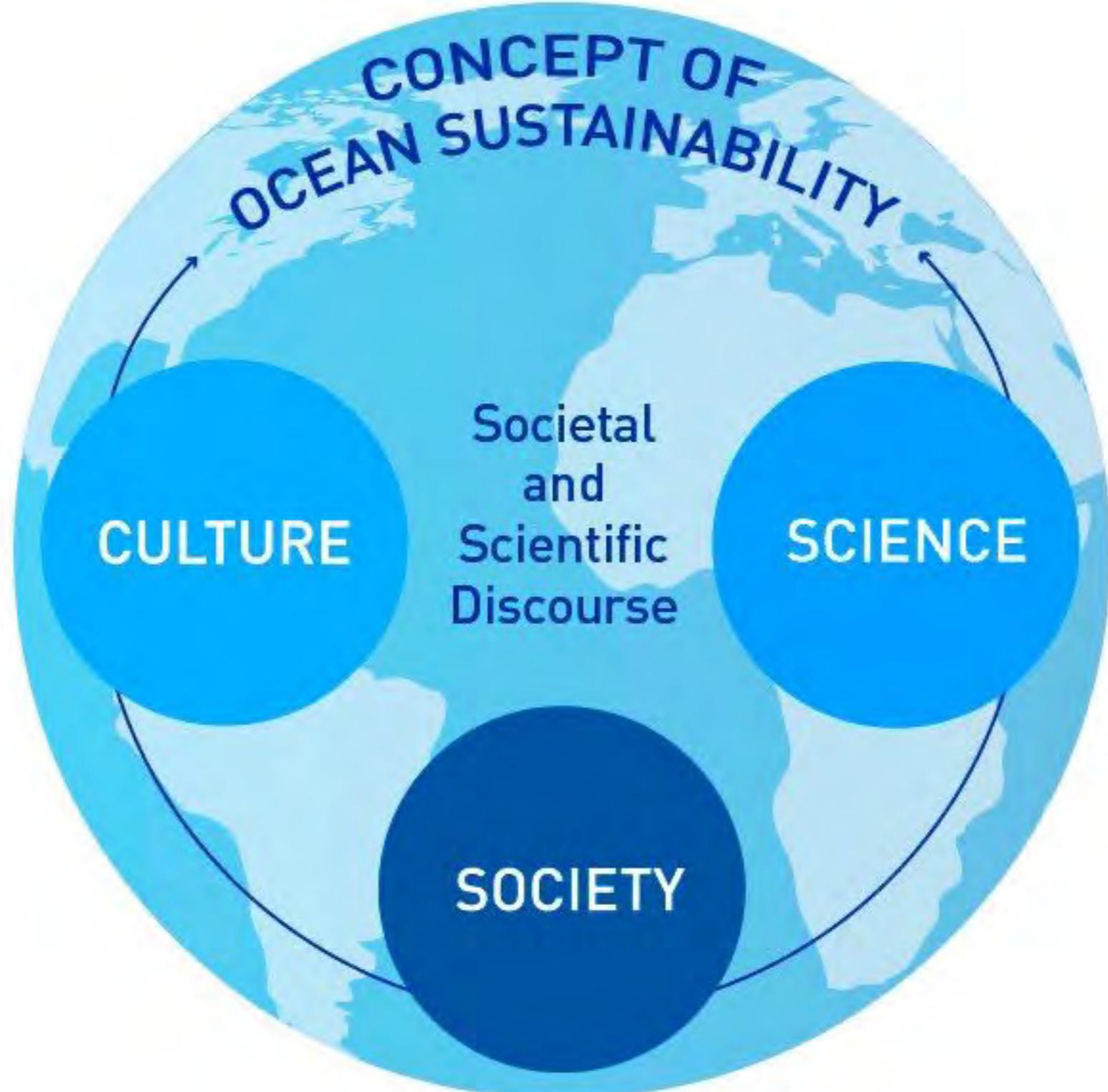


Theoretische Reflexion und Wert von Designforschung

Ein wichtiges Thema ist die Kommunikation von Forschungsergebnissen – wie Designer:innen ihre Forschung verständlich darstellen, Stakeholder erreichen und Designentscheidungen mit evidenzbasierten Argumenten untermauern.

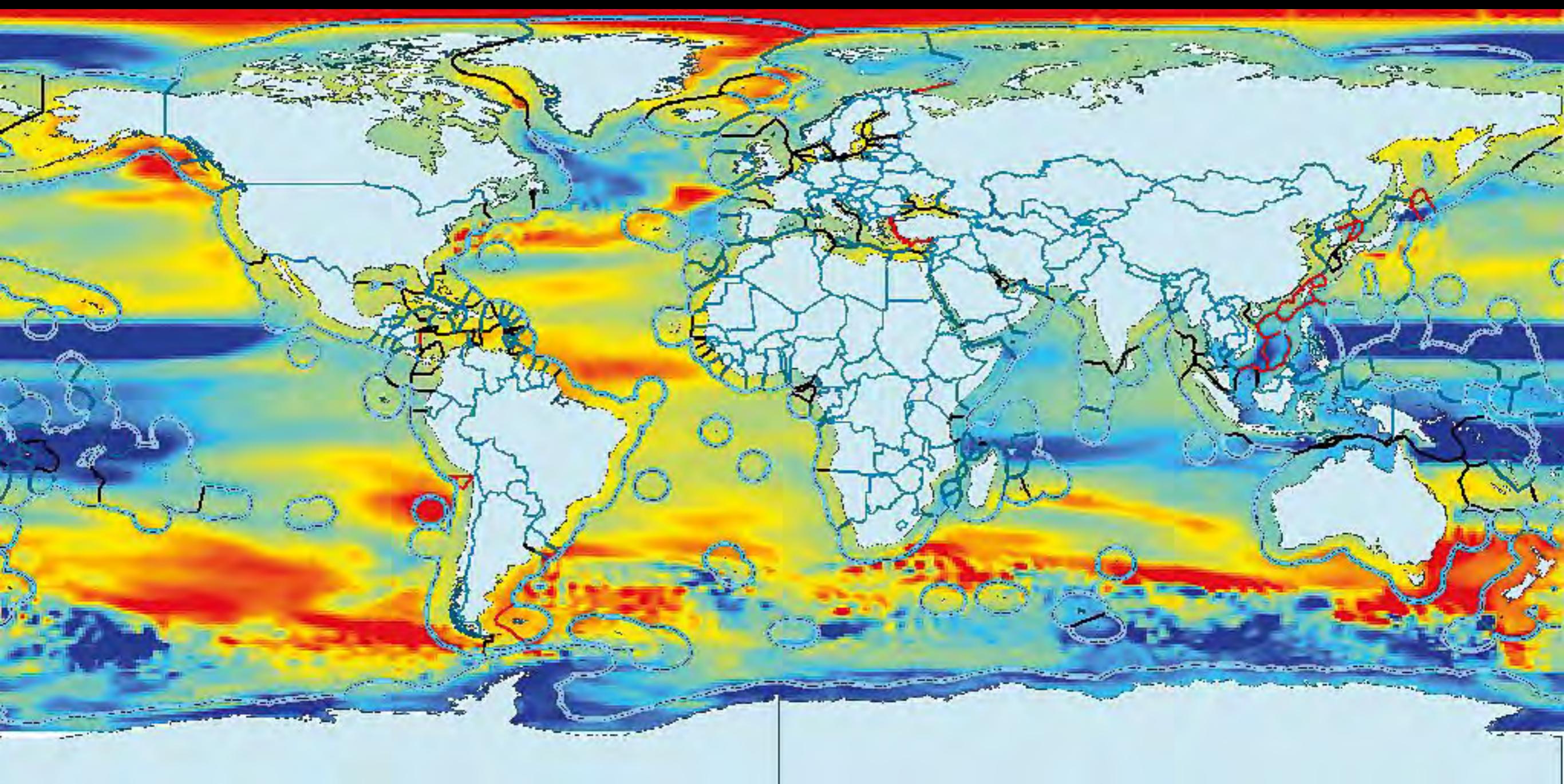
Bsp.:

Ozean der Zukunft



Bsp.:

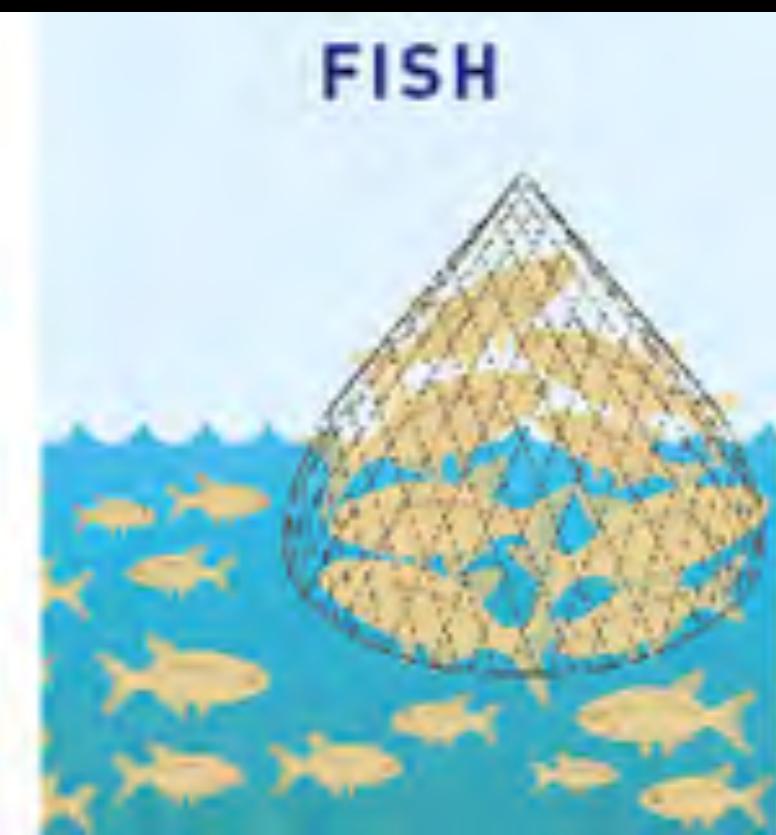
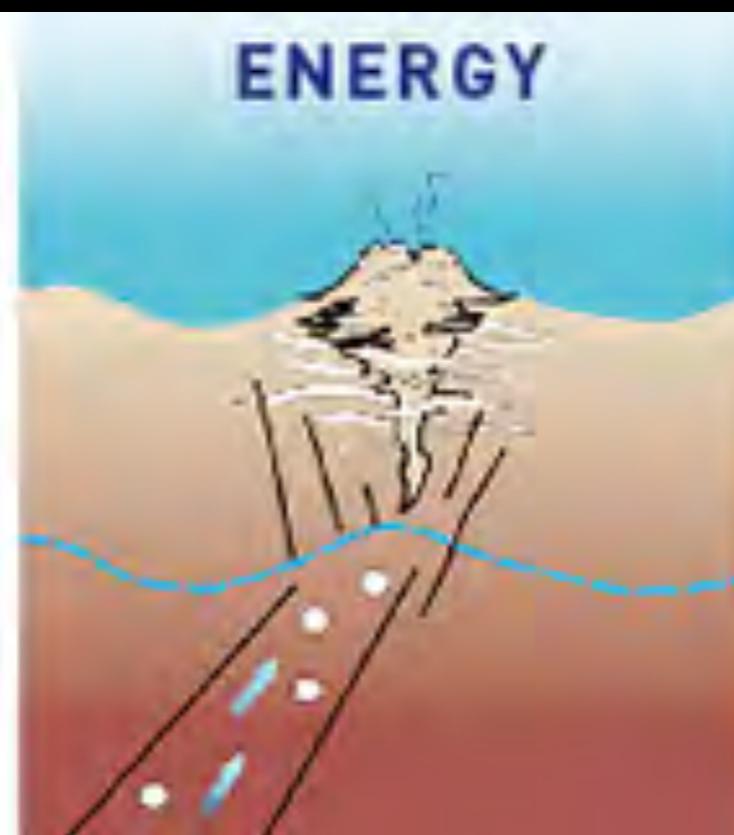
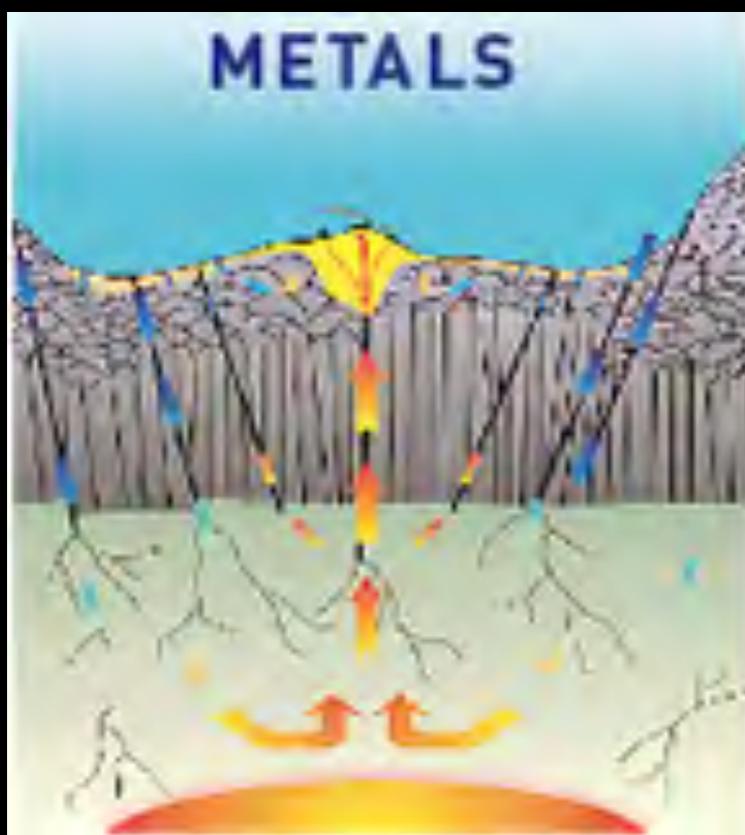
Governance der
Ozeane



Bsp.:

Rohstoffe aus dem
Ozean





Bsp.:

Innovationen aus
dem Ozean



Bsp.:

Ozean als CO₂-
Speicher



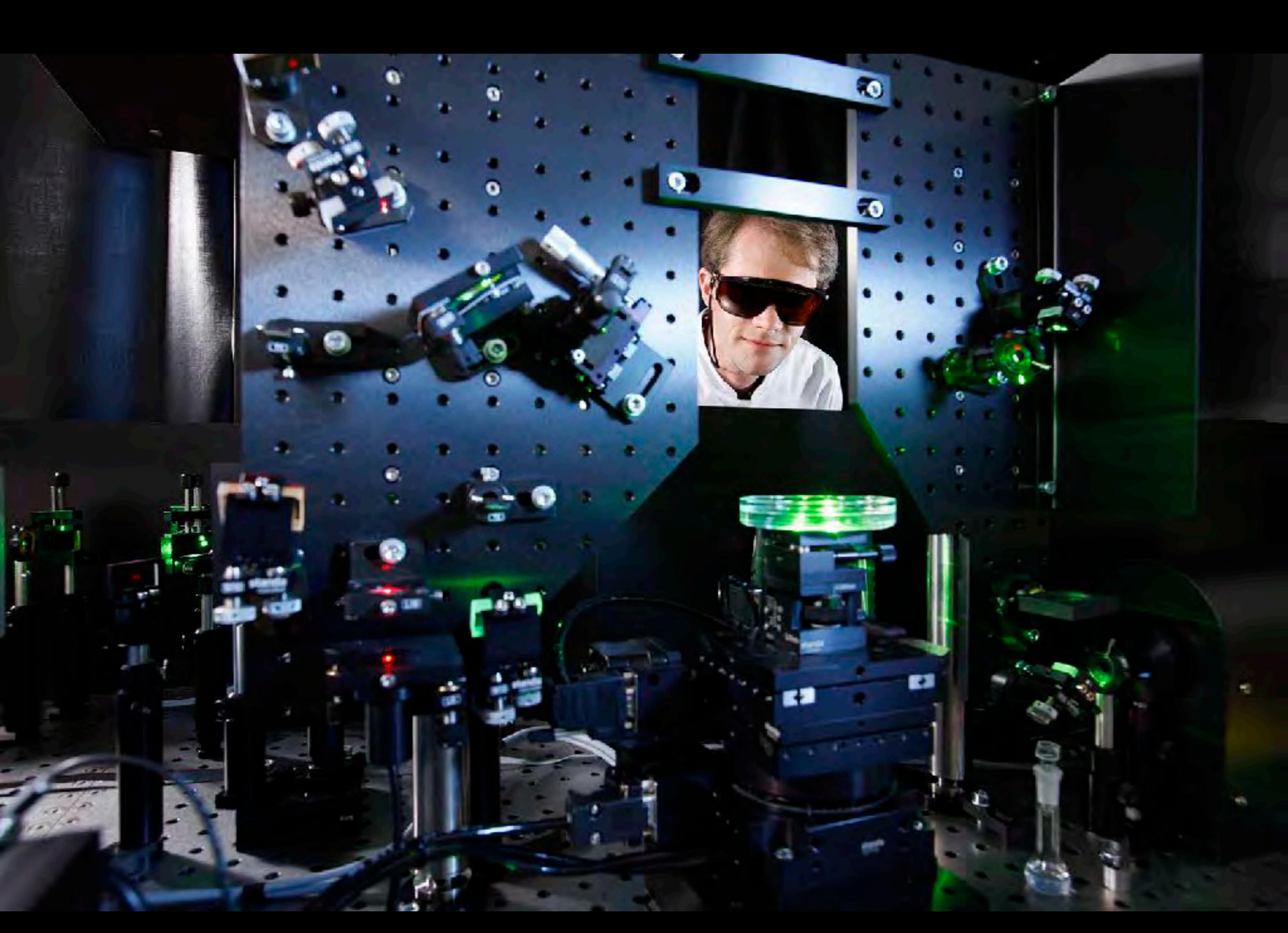
Bsp.:

Gefahren aus dem
Ozean



Bsp.:

Grenzflächen des
Ozeans



Bsp.:

Evolution im Ozean



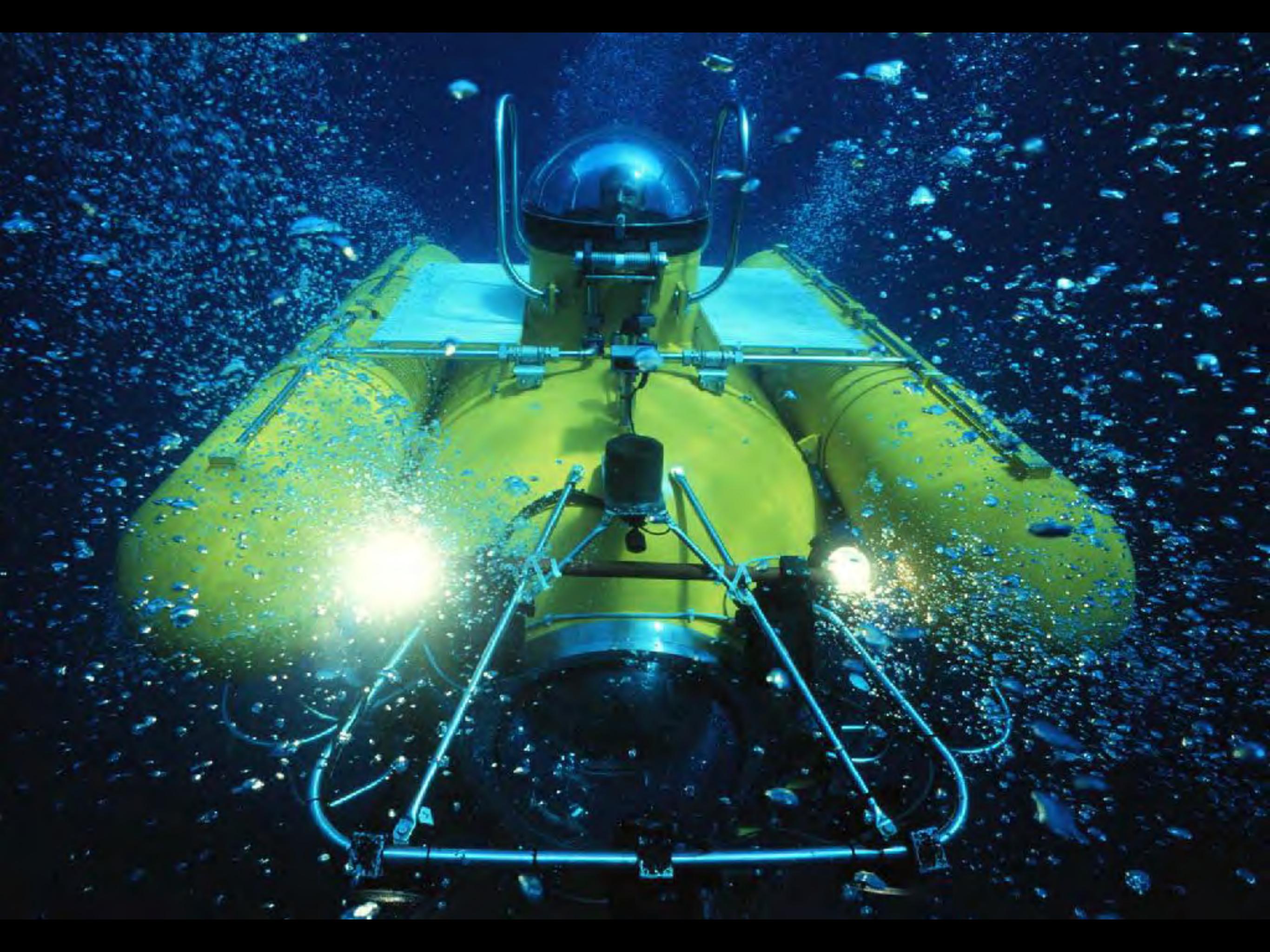
Bsp.:

Klima und der Ozean



Bsp.:

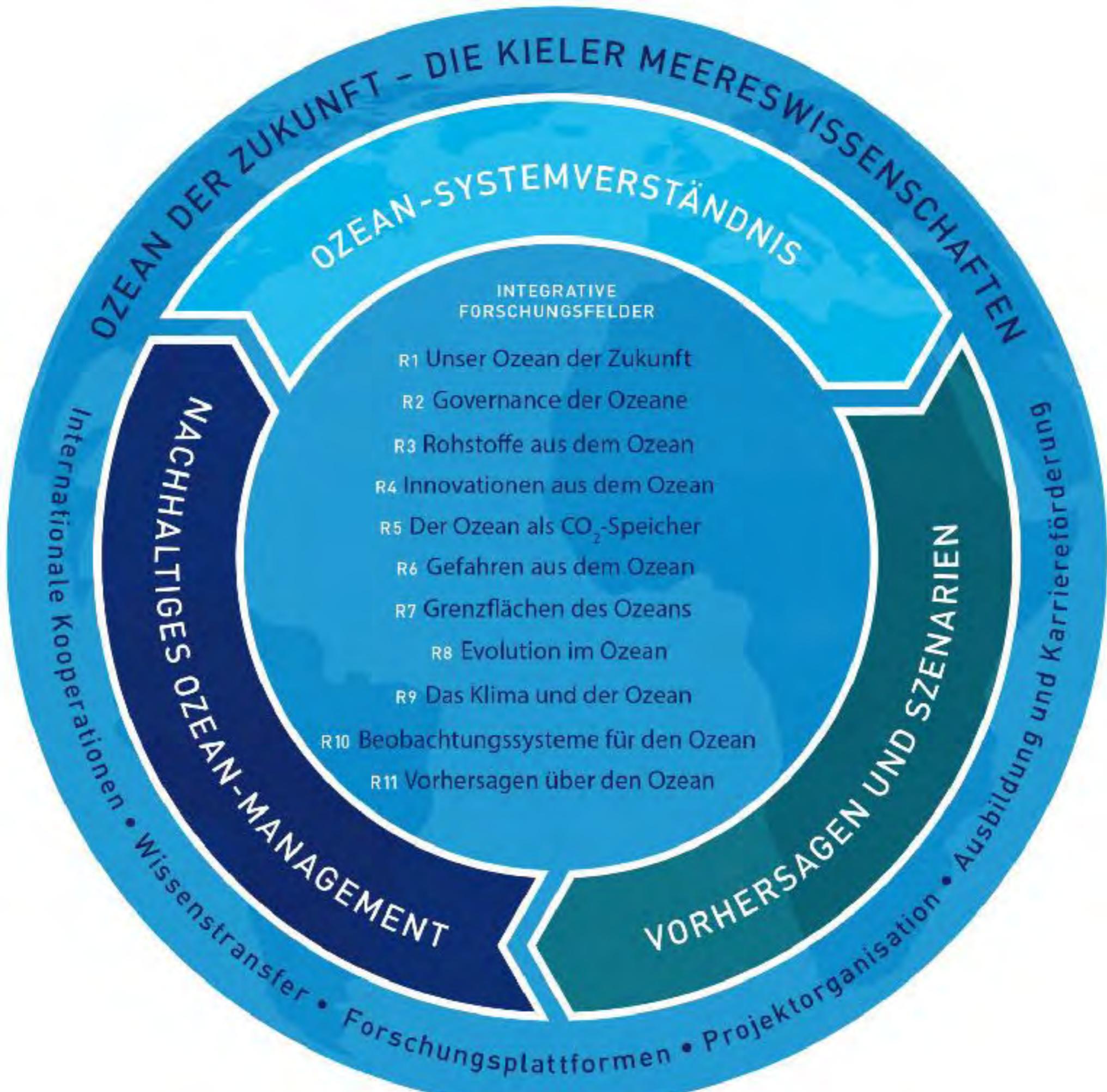
Beobachtungssysteme für den
Ozean



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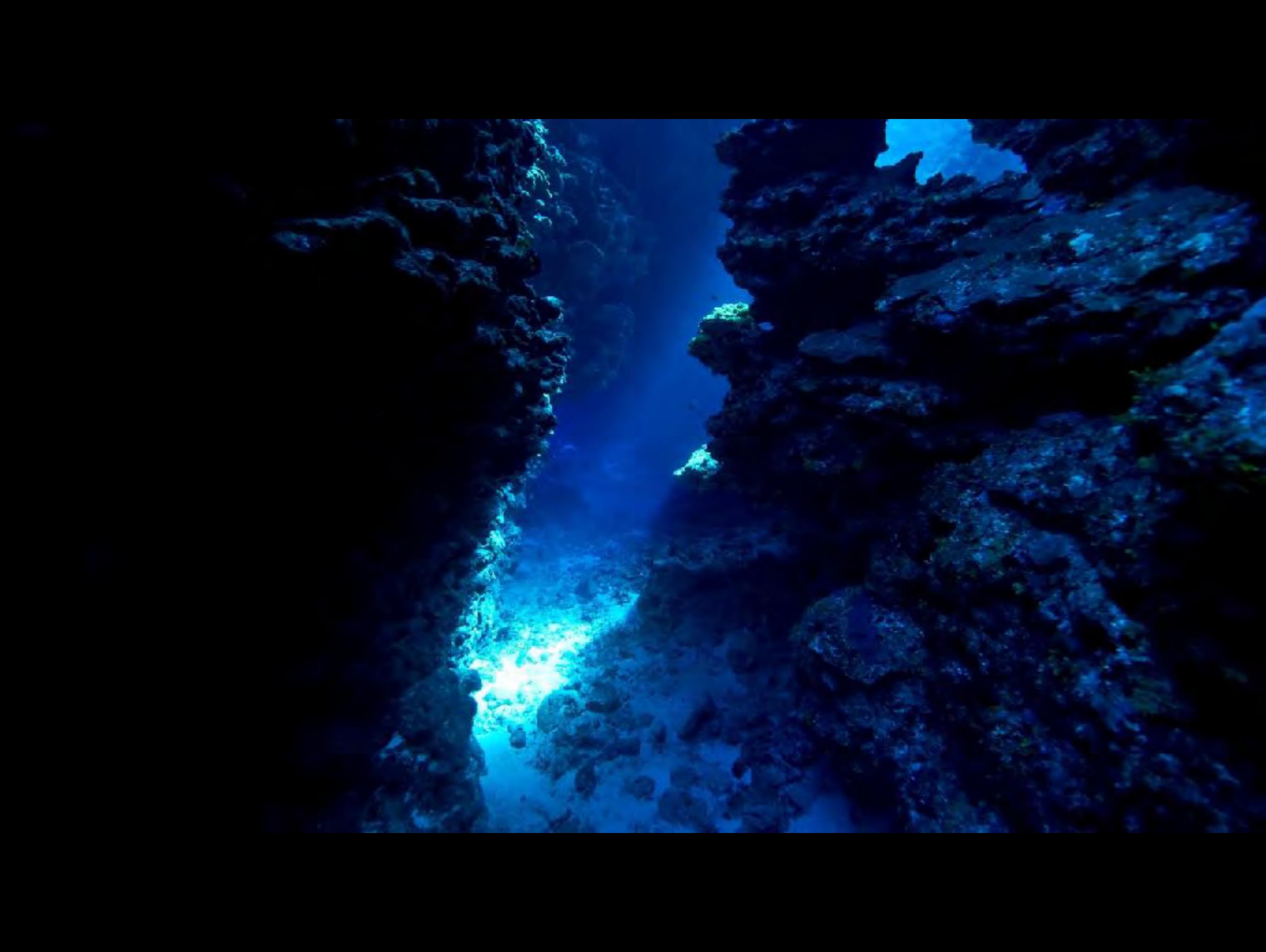
Vorhersagen über
den Ozean





Praxisbeispiele & Interviews

Damit wird die Brücke zwischen
Wissenschaft und Praxis gestärkt.



Designer:innen als Forschende

Moderne Designer:innen sind forschend handelnde Generalisten — sie bewegen sich zwischen Empirie, Strategie und Gestaltung.



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Designer:innen als Forschende

Design ist nicht mehr nur Problemlösung,
sondern Problemerkennung und
Problemdefinition.



Kompetenzfelder laut Muratovski

Forschungs- und Analysekompetenzen

Designer:innen müssen fähig sein,
Problemräume systematisch zu
erkunden.



Kernfähigkeiten

Kernfähigkeiten

Empathische Nutzerforschung:

Fähigkeit, Lebenswelten und Bedürfnisse von Menschen qualitativ zu verstehen (z. B. Interviews, Beobachtung, Ethnografie).

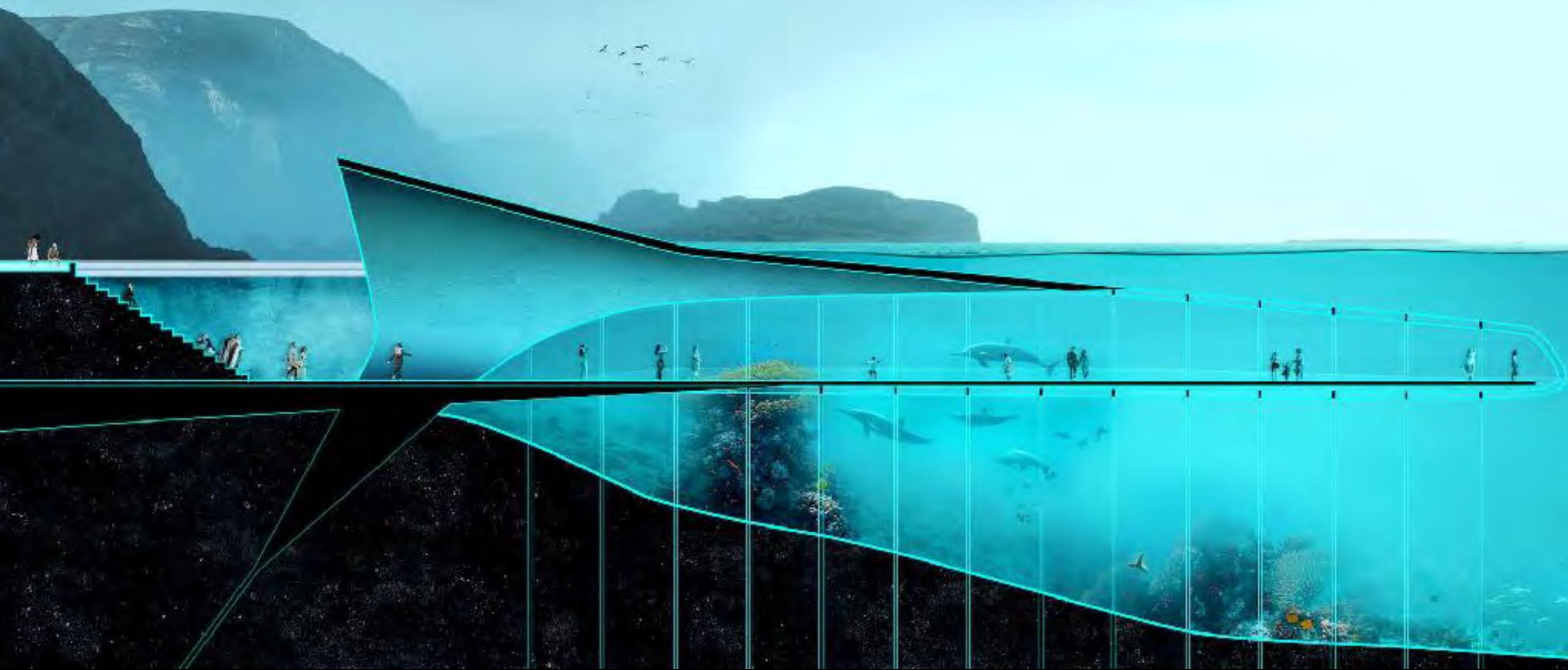


Kernfähigkeiten

Systemisches Denken:

Wahrnehmung von Zusammenhängen zwischen Akteuren, Technologien, Institutionen.





Kernfähigkeiten

Fragekompetenz:

Formulieren forschungsleitender Fragen
statt vorschneller Lösungen
(„Reframing the problem“).



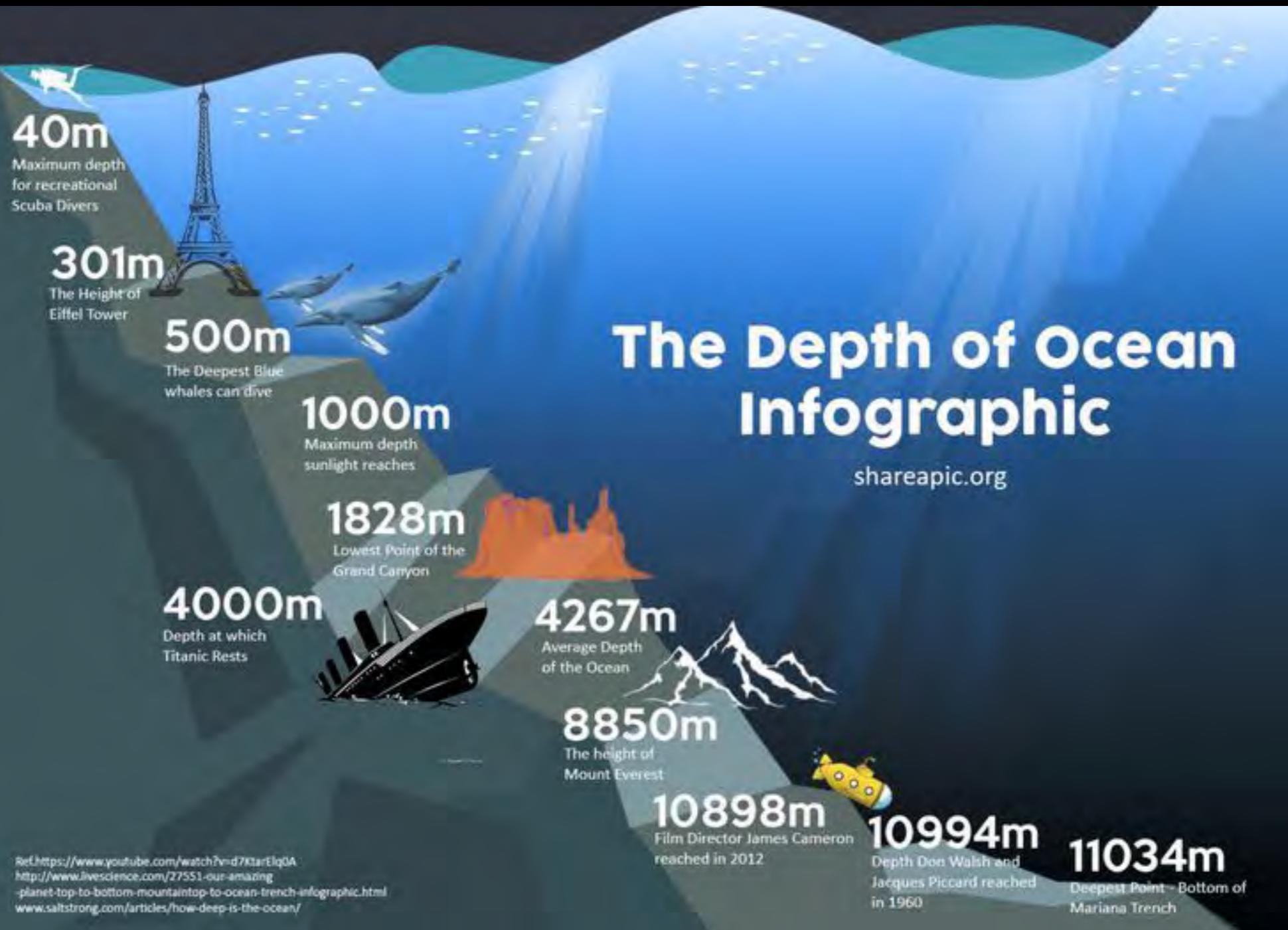
Kernfähigkeiten

Visuelle und narrative Analyse:

Nutzung visueller Tools (Mapping, Diagramme, Storyboards) zur Strukturierung komplexer Daten.

The Depth of Ocean Infographic

shareapic.org



„Designers must learn how to ask the right questions, not just how to provide answers.“

Gjoko Muratovski

Strategische und methodische Kompetenzen:

Designforschung dient dazu, Strategien
zu entwickeln, nicht nur Ergebnisse.

Kernfähigkeiten

Methodenwahl und -anwendung:

Kenntnis qualitativer, quantitativer und hybrider Methoden (z. B. Surveys, Interviews, Participatory Design).



The ocean speaks.
New ecologies and new economies of the
seas | Disseny Hub Barcelona

Kernfähigkeiten

Interpretationskompetenz:

Daten in sinnvolle Einsichten übersetzen
(„from data to insight“).



Museum für Meereskunde
und Fischerei · Stralsund

Kernfähigkeiten

Hypothesenbildung & Experimentieren:

Arbeit mit Prototypen, Szenarien,
Simulationen als Erkenntnisinstrumente.



Expedition Weltmeere - Bundeskunsthalle

Kernfähigkeiten

Entscheidung unter Unsicherheit:

Fähigkeit, mit offenen Problemfeldern iterativ umzugehen.

M OCEAN

une plongée insolite

EXPOSITION

conçue et réalisée par le Muséum national d'Histoire Naturelle

Accès libre • Maison de la nature

Parc naturel départemental de la Grande Corniche - Eze

Du mercredi au dimanche de 9h30 à 12h30 et de 13h30 à 17h00



MUSÉUM
NAT HIST
NATURELLE

**„The designer must become both
strategist and experimenter —
exploring, testing, and validating ideas
through evidence.“**

Gjoko Muratovski

Soziale und kommunikative Kompetenzen:

Zentral ist die Fähigkeit: Stakeholder-Kontexte zu verstehen und zu vermitteln.

Kernfähigkeiten

Empathie und Moderation:

Verstehen, wie unterschiedliche Akteure
(Nutzer:innen, Auftraggeber, Partner)
denken und handeln.



Ozeanographisches Museum von Monaco

Kernfähigkeiten

Ko-Kreation & Facilitation:

Gestaltung von Dialog- und
Partizipationsprozessen.



Deep Sea Museum and Sports Center in
Sanya (CN)

Kernfähigkeiten

Transdisziplinäre Kommunikation:

Übersetzen zwischen Design, Technik,
Wirtschaft und Gesellschaft.



Ozeanographisches Museum von Monaco

Kernfähigkeiten

Reflexionsfähigkeit:

Bewusstsein für die eigene Position,
Werte und Wirkung im Prozess.



„Designers operate within complex networks of people and power. Understanding stakeholders means understanding systems of value.“

Gjoko Muratovski



GOOD
DESIGN
IS SELF
EXPLAINING

